



*Registered Investment Adviser  
Division of Kevin Hart Kornfield & Co. Inc.  
Originally Established 1986*

Monday, June 6, 2022

Dear Clients,

It's OK to open your May statements. Of course, I say this in jest. Not all stocks have dropped precipitously. To a large extent, we have been fortunate to avoid those big tech losers and to hold others that have enjoyed nice gains.

So, open up your statements. You might find a pleasant surprise. In general, our account balances as of May 31 have held most of their gains from a strong 2021. The reason is that we structure our portfolios differently than those of the major stock indexes reported in daily news reports. Another way to state this is that we intend to be different than passive index funds. Although there are times when our portfolios move through difficult periods, our goal continues to be to find those companies that will endure through market slumps.

Also, as interest rates have been moving upward, we have avoided the large losses suffered this year by many open-ended bond funds because we buy only individual bonds. Unlike the typical open-ended bond fund, individual issues have a firm maturity. We have a very nice booklet if you would like to learn more details about bonds. It is free, so call us if you would like a copy. During the near-zero interest rate years we have maintained large money market balances. Now we are buying individual bonds with short maturities, and we continually monitor their credit quality.

Perhaps you were able to attend a parade during the recent Memorial Day observances, or found inspiration from a story of our brave veterans during the D-Day anniversary reflections. We honor those who have gone before and those who continue to defend our nation.

Best Regards,

A handwritten signature in blue ink, appearing to be "K. Hart", is written over the "Best Regards," text.